

JONATHON PARKER

Real Estate Developer | General Contractor | Project & Property Management

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Real estate developer with 40+ years of experience in general contracting, project management, and construction supervision across industrial, commercial, and residential developments. Skilled in road building and earthworks, property management, and project marketing, with an entrepreneurial track record across a range of retail ventures.

KEY ACHIEVEMENTS:

- Completed 1,500+ apartment rental-to-condo conversions, including full project renovation and marketing, across multiple North American markets.
- Purchased, renovated, and successfully marketed approximately 80 single-family homes throughout Western Canada.
- Delivered single- and multi-family residential and condo-hotel developments for world-class resort destinations across North America, Hawaii, and the Caribbean — consistently on or under time and cost budgets.
- Served as exclusive Executive Real Estate Consultant to an international restaurant and night club operator with properties in five countries.

PROFESSIONAL EXPERIENCE: (1976 to present)

See attached list of Real Estate Development Projects.

- Real Estate Developer: functioned as General Contractor, Project & Construction Supervision and Building and Property Management for multiple self-developed projects, from planning and permit stages through successful build out and marketing, always on or under time and cost budgets, including a variety of single- and multi-family residential components and condo-hotel projects for several world-class resort destination developments throughout North America, Hawaii and the Caribbean.
- Completed over 1,500 apartment rental-to-condo conversions, including complete project renovations and marketing of several projects in various locations throughout North America.
- Purchased, renovated and successfully marketed approximately eighty single-family homes in various cities throughout Western Canada.
- Author: "Judge Not", a True-Crime, Wrongful Conviction Memoir, story of a successful businessman, husband, father - a life all but destroyed by relentless and very resourceful police corruption. www.judgenot.ca
- Author: "The 45 Year Builder's Trilogy", Plan Smarter-Risk Less; Invest Less-Build More; and Finish Faster-Keep More. Proven efficiency tools for professional developers and entrepreneurs. www.judgenot.ca
- Volunteer: Researcher, Consultant, Content Creator of The Faithful Remnant Congregation.

REAL ESTATE CONSULTING SERVICES: (1976 to 2006)

- Provided independent feasibility studies and project analysis for various industrial and commercial project managers, property developers, and property owner-investment groups.
- Exclusive, Executive Real Estate Consultant for property acquisitions, site analysis, planning, permitting, development, and marketing analysis for Noel Charles Industries UK, a world-class restaurant and night club operator and consulting designer, with properties in Sweden, Barbados, Spain, Toronto, New York, and Paris.
- Consultant to various Real Estate Appraisers, Quantity Surveyors, and commercial Real Estate Brokers/Agents in the greater Vancouver, BC area, assisting with price point determination and other project costing analysis and marketing evaluations for commercial development sites, resort developments, multi-family housing, and condominium projects.

INCIDENTAL RETAIL BUSINESS EXPERIENCE:

- Arisi Art Promotions: owned and operated for 3 years, promoting internationally acclaimed artists. Conducted highly successful marketing campaigns for various Canadian impressionist painters and Russian/Swedish painter and bronze sculptor Jan Nalivyko, using unique and innovative marketing venues to increase sales volumes by more than 600% and unit pricing by about 1,000%.
- JP's Flower Basket: owned the building and business, operated a retail florist shop in Regina, Sask.; increased average annual sales in the first year after acquisition by just over 1,100% using innovative promotional concepts.
- Albertino's Enterprises Ltd.: Joint Venture owner of 11 retail shoe stores throughout Alberta, Canada, an auto-service station, a car wash with Citi-Park parking facility, and a redi-mix concrete operation in central Alberta.
- Owned and absentee-operated 3 "Mr. Submarine" stores in Orange County, California, for 2 years.
- Leased and operated a 40-unit motel, with licensed lounge, café, and arcade games room, in Northern Sask. for 1 year; implemented controls that increased gross margins by over 400%.

EMPLOYMENT EXPERIENCE:

- Licensed Real Estate Agent – 1976 to 1980. Manager, Commercial Property Management Division, "Block Bros. Realty", Regina, Sask.
- Early Career (1975–1977): Farm Income Tax Specialist, Saskatchewan Dept. of Agriculture (on-site farm income tax assistance for government-sponsored loan participants); Insurance Claims Adjuster, The Co-operators Insurance, Regina, Sask. (commercial construction claims); Rotating Manager, McDonald's restaurants (5-location chain across Regina, Swift Current, Saskatoon, and Moose Jaw, Sask.).

FORMAL EDUCATION / TRAINING:

- Agricultural Business Management Degree, Ridgetown (sub-Guelph), Ontario, 1974
- Real Estate Agent/Broker Course, Regina, Sask., 1976
- Mensa qualifying score achieved, 1976 (non-member)
- BGS (Business Admin.) Degree, Athabasca University, Edmonton, Alberta, 1985
- 4 Credits, Drama, University of Alberta, Calgary, 1985